



August 25, 2010

BACKGROUND and HISTORY

USJFCOM was formed in 1999 when United States Atlantic Command was renamed and given a new mission: leading the transformation of the U.S. military through experimentation and education.

- One of 10 Unified Combat Commands of the United States Armed Forces
 - 6 have Regional / Geographic Responsibility
 - 4 have Functional Responsibility (USJFCOM)
- As dictated in the Unified Command Plan approved by the President; **USJFCOM oversees:**
 - Joint concept development and experimentation
 - Joint training
 - Joint interoperability and integration
 - Primary conventional force provider
- **USJFCOM enhances the combatant commanders' capabilities by developing joint operational concepts and testing these concepts through rigorous experimentation**
 - Educates joint leaders
 - Trains joint task force commanders and staffs
 - Recommends joint solutions
 - Integrates warfighting capabilities
 - Develops future concepts joint warfighting



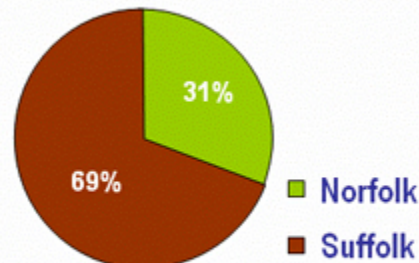
BACKGROUND

USJFCOM Suffolk Campus

- Leases all occupied space in Suffolk from private ownership
- Currently operates in four separate locations in Lake View Technology Park and Bridgeway Commerce Park
- All equipment and personal property is nontaxable
- Does not pay a business license fee
- Employs approx 2,200
- 800,000sf leased and improved space. This campus is unique and contains multiple computer support infrastructure, as well as demonstration rooms, laboratories, collaboration infrastructure and connections to a wide range of classified and unclassified communication networks.



USJFCOM Facilities*



* Does not include facilities at Eglin AFB, MacDill AFB, FT Belvoir, FT Eustis, NSWC Dahlgren, Creech AFB

TIMELINE

- Thursday, November 19, 2009 - Suffolk Delegation (Mayor Johnson, Selena Cuffee-Glenn, Patrick Roberts, and Kevin Hughes) met with then USJFCOM commander General James N. Mattis
- Thursday, July 22, 2010 - Defense Business Board (DBB) announces that the recommendation of the closure of JFCOM will be included in a report to Secretary Gates on DoD cost saving measures. Final report due to Secretary Gates in October, 2010.
- Monday, August 9, 2010 - Secretary Gates holds a press conference to announce 8 cost saving measures for the DoD. The "disestablishment" of JFCOM was included as one of these measures
- Congressman Randy Forbes organizes a press conference with the Virginia Delegation, Mayor Johnson and Mayor Fraim to contest Secretary Gates' announcement on the closure of JFCOM.

- City Manager organizes an internal team to examine and respond to the potential impact of the future of JFCOM. This team includes: Economic Development, Commissioner of Revenue, Assessor, Budget and Strategic Planning, City Attorney, Media and Community Relations and City Management staff.
- Tuesday, August 10, 2010 - Economic Development department begins one-on-one meetings with surrounding hotels and restaurants to understand impact



- Thursday, August 12, 2010 - Suffolk organizes roundtable discussion with 12 representatives from M&S contractors in the area. Impact surveys are distributed.
- Hampton Roads Military & Federal Facilities Alliance (HRMFFA) and their contracting lobbying firm Akin Gump prepare joint written responses for Virginia Congressional and Senatorial representatives, as well as local Mayors to Secretary Gates and President Obama in opposition of the closure of JFCOM
- HRMFFA, Suffolk, Norfolk, Virginia Beach and Akin Gump meet with the Governors Office of Commonwealth Preparedness



- Friday, August 13, 2010 - Senator Webb issues press release and holds press conference speaking out against USJFCOM closure and questions the legality of the closure process
- HRMFFA forms a subcommittee on the USJFCOM project to be headed by Mayor Johnson and Mayor Fraim



- Tuesday, August 17, 2010 - Mayor Johnson, City Manager and staff met with Congressman Forbes' staff to discuss in detail our congressional delegation's continued opposition to the proposed closure of JFCOM
- Governor McDonnell sends letters to President Obama and Secretary Gates opposing proposed closure of the USJFCOM
- Wednesday, August 18, 2010 - U.S. Representatives Randy Forbes, Bobby Scott, Glenn Nye, and Rob Wittman coordinate a roundtable with local elected officials and stakeholders
- Thursday, August 19, 2010 - Suffolk to host a roundtable meeting with state, regional and local economic development and workforce development partners
- Beginning of weekly USJFCOM subcommittee meetings
- Wednesday, August 25, 2010 - Senator Warner and Webb to coordinate a roundtable with local elected officials and stakeholders
- Ongoing:
 - Continued support to our elected officials
 - Continued support to regional, state and federal partners
 - Continued communication with the surrounding business community
 - Continued efforts to reach out for information from USJFCOM and the Secretary of Defense
 - Continued efforts towards technology diversification and ongoing economic development marketing initiatives
 - Congressman Forbes and Senator Webb have requested Congressional Hearings on the proposed closure of JFCOM

POTENTIAL IMPACT

Early Sample of Survey Results

Suffolk M&S Contractors

- 15 Suffolk based M&S contractors working with USJFCOM
- 2,000 Employees working for Suffolk M&S contractors
- 70% The amount of work tied to USJFCOM from the Suffolk M&S contractors
- 30% The number of Suffolk M&S contractors employees residing in Suffolk

Hotels (near USJFCOM)

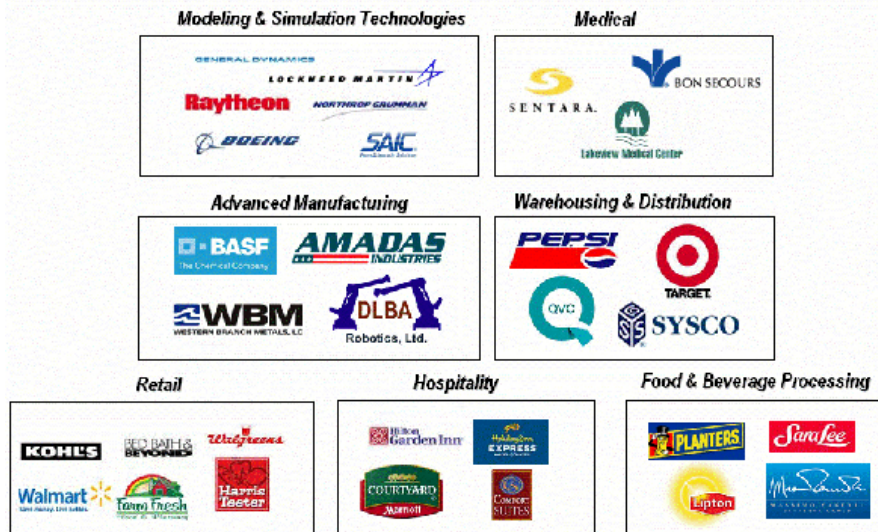
- 80% Amount of business generated by USJFCOM / Suffolk M&S contractors

City of Suffolk

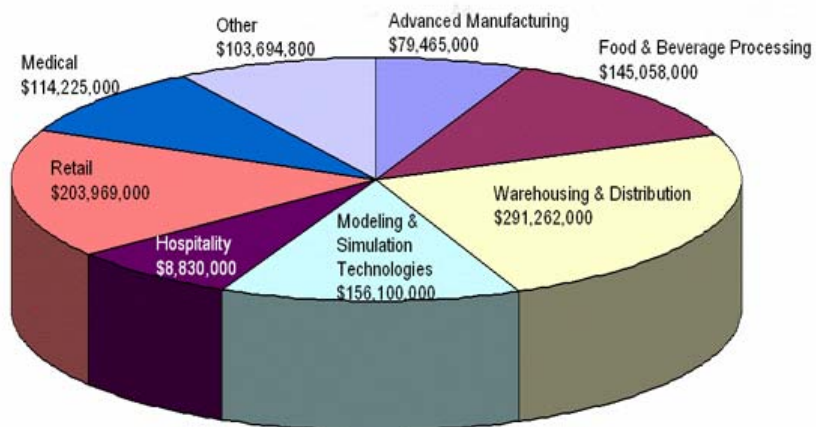
- \$2.5M - \$4M Estimated impact to annual Suffolk tax revenue under the scenario of a complete closure of the USJFCOM Suffolk campus

DIVERSIFIED ECONOMY

Suffolk Economic Development Industry Targets



2000-2009 - Capital Investment by Industry



Northern Suffolk Urban Suburban Development Corridor

Recent Announcements

- Suffolk City Council Creates Technology Zone - to support further industry diversification
- TowneBank - 29,000sqft Bank Branch and Office Building
- Bon Secours - 48,000sqft Medical Arts Building Expansion
- Cobham Composite Products - 73,000sqft Manufacturing Facility
- Harbour View Shopping Center West - Harris Tetter
- Harbour View Shopping Center East - Kohls'

Projects Under Development

- TowneBank Member Service Center - Expansion
- Taylor's Do-it-Center
- Chick-fil-a

ABOUT THE CITY OF SUFFOLK

Suffolk is an independent city located in the Hampton Roads metropolitan area of Virginia. By area, it is the largest of the Seven Cities of Hampton Roads, and the largest independent city in land-area in the entire Commonwealth.

City of Suffolk | 441 Market Street | Suffolk | VA | 23434