

SPEAKER BIOGRAPHIES: Hampton Roads Partnership Annual Retreat

Mission: Provide leadership to focus on the strategic issues that will improve Hampton Roads' competitive position in the global economy.

September 16, 2011 ~ Tidewater Community College, Portsmouth, VA ~ Chair Debbie DiCroce, Presiding



RICHARD "DICK" ASH, EXECUTIVE DIRECTOR, ALAN B. MILLER CENTER FOR ENTREPRENEURSHIP

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Richard Ash, JD, Fordham University, School of Law. Teaches second-year courses in Entrepreneurship and Venture Capital, Management and Financing of Small Business Enterprises and Entrepreneurship and Private Equity. Extensive teaching experience includes Hofstra University and the Darden School of Business at the University of Virginia. Creator and CEO of such firms as Dilon Technologies, Inc., a medical device company, Chairman and Chief Financial Officer of Mentech Advisors, Inc., President and Chief Executive Officer, of Roan Venture LP, a Venture Capital Innovation Incubator Company, Managing Partner, Janus Group LTD., Managing Director, which provides specialized service in Financial

Management, Restructuring, Financing and unique investment banking for small and intermediate-sized entities and VenCap, Inc., a Venture Capital SBIC, President & Chief Executive Officer and formed Mentor Technology Ventures, LLC, a Venture Capital firm. Professor Ash also served as Senior Officer responsible for Personal and Corporate Financial Projects Division in Corporate Finance Division at J P Morgan, Morgan Guaranty Trust Company of New York, and at Drexel Harriman Ripley, Vice President - Corporate Finance 1971 and serves as an advisor to NASA and the Department of Energy (Jefferson Lab) and a commercialization advisor to the National Science Foundation. New York Stock Exchange arbitrator. Several Board of Director seats including Hyco International. Director of the Mason School of Business Entrepreneurship Center. Winner of several major teaching awards including the MBA Outstanding Professor Award, Mason School of Business, The College of William and Mary, 2005, and the Alfred N. Page Teaching Award, 2006.

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RONALD J. "RON" MONARK, MANAGING DIRECTOR, ALAN B. MILLER CENTER FOR ENTREPRENEURSHIP

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Ron is Managing Director of the Alan B. Miller Entrepreneurship Center and teaches graduate and undergraduate entrepreneurship courses at the Mason School of Business. He has 25 years experience as Chief Executive Officer or Chief Operating Officer in information (Mitchell International and KLM Automotive Publishing), transportation (ATE International), and manufacturing (Morgan Yacht) companies. He has also participated in five new business startups. Ron's initial business experience was with McKinsey & Co. He has also taught entrepreneurship and business strategy courses at University of California-San Diego 12 years. Ron received an AB degree in Economics (Phi Beta Kappa) from The

College of William and Mary and an MBA from The University of Chicago. He has served his alma mater in several capacities, including Chair of The W&M Foundation, Chair of Swem Library board, Chair and/or regional director of several fundraising efforts and is currently Chair of the Smithsonian Libraries Board.

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DR. PAUL A. ROBINSON, PRESIDENT, AEROTECH RESEARCH (USA), INC.

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Dr. Robinson has over 20 years experience as an aerospace professional. He received his Bachelors in engineering from Glasgow University, and Ph. D. in Aerospace Engineering from the University of Toronto. In 1994, Dr. Robinson founded AeroTech Research. Working with NASA, FAA and industry, AeroTech developed turbulence detection and avoidance systems for aircraft and demonstrated them in airline service. Dr. Robinson worked closely with major U.S. carriers to quantify and establish the cost impact of turbulence encounters on their operations. Dr. Robinson holds several patents and recently signed an agreement with WSI, a major weather data provider, to implement and sell AeroTech's turbulence products. Dr. Robinson continues to work with aircraft operators to help reduce impact of adverse weather on their day-to-day operations.

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JARRETT EARLY, PRESIDENT, TECHNOLOGY HAMPTON ROADS (FORMERLY HAMPTON ROADS TECH COUNCIL)
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Jarrett received his Master's of Business Administration (MBA) from the University of North Carolina - Chapel Hill. He received his BS in Business Administration - Finance from Old Dominion University. Jarrett helps steer THR in directions that will provide its Tech Partners and Membership with the most value through networking, various events, and supporting tech-friendly initiatives. Technology Hampton Roads is a member-based association of technology organizations and technology resource companies that network to connect purchasers and providers, locate and build synergistic relationships, and collaborate on various topics, initiatives and programs in an effort to advance technology in Hampton Roads – one day making Hampton Roads a national leader in innovative companies, innovative individuals and innovative thought.
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RICK LALLY, PROGRAM DIRECTOR, INNOVATE!HAMPTONROADS (FORMERLY HAMPTON ROADS RESEARCH PARTNERSHIP)
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Rick has over 25 years of technology industry experience. His accomplishments include new business startup, product development, manufacturing, strategic technology development and executive management. Along with his management team, he established Oceana Sensor in 1995 focusing on developing wireless, smart sensor solutions for industrial and military applications. Rick has more than 20 years experience managing U.S. Federal contracts including "Other Transactions Agreements." This experience has included both business and technical management along with multiple concurrent projects and multiple subcontractor performance. He has authored papers, presented tutorials and spoken internationally about his specialties and holds several patents related to sensors and sensing applications. Rick has an Executive MBA, University of Rochester 1993; MSME, University of Cincinnati 1992; and BSME, Clarkson, 1985. In 2010, Rick served as Interim Director and is now Director of Innovate!HamptonRoads™ working to position Hampton Roads as a magnet for research and development investment; facilitate university/government lab/industry teaming; be a catalyst for new business formation, incubation and acceleration; champion and coordinate private/public investments; grow industry cluster contributions to the Gross Regional Product; and create jobs.
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DR. SANDEEP SAMUDRE, PRESIDENT AND CEO, LIONS EYE INSTITUTE OF VIRGINIA
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Dr. Sandeep Samudre received his Ph.D. in Ocular Pharmacology and Integrative Physiology from Eastern Virginia Medical School, where he currently is faculty in the departments of pharmacology and ophthalmology. Dr. Samudre was honored with numerous international and national awards for his work on dry eye disease, macular degeneration and glaucoma from the National Institutes of Health and National Eye Institute, American Society of Pharmacology and Experimental Therapeutics, Association for Research in Vision and Ophthalmology and Eastern Virginia Medical School. He has served on divisional boards of American Society of Pharmacology and is a member in good standing of numerous national and international scientific honor societies. The primary focus for Dr. Samudre's research is development of new therapeutic and diagnostic measures for dry eye disease, macular degeneration and glaucoma. He has authored several manuscripts on these topics. He has also served as a Principal Investigator or Co-Investigator on research grants totaling over \$1,000,000 from various sources. Dr. Samudre currently is the President and CEO of the newly formed Lions Eye Institute of Virginia and also serves as the Director of Research Operations for EyeRx Inc., a biotech company located in Norfolk, VA.
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